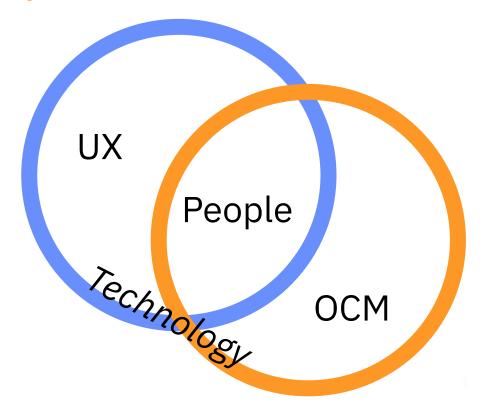
Intersection of UX and OCM

Marriage made in Heaven, or just Friends?

Keith Instone

- > ACMP Ohio
- > April 20, 2021
- dexterityux.com (download slides with links)



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March 29, 2021

Is User Experience (UX) a new "change management" (CM) practice?

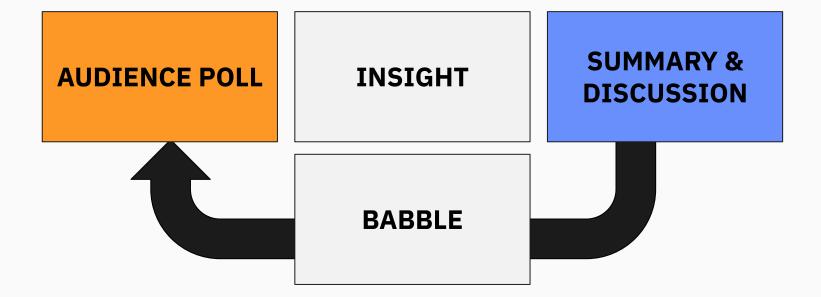
I have been in internal company meetings and people are talking about UX and using all the familiar change management terminologies, tools and approaches.

Is CM morphing into UX ... or is UX a subset of CM?

Wei teck



BABBLE





How would you categorize yourself? (pick several)

- Change Management practitioner
- Change Management interloper
- Change Management aspirant
- User Experience practitioner
- User Experience interloper
- User Experience aspirant
- None of the above

What do user experience and change management have in common?



To make *technology* that improves the **human** condition, I need changes in the <u>organizations</u> I am working for (as an employee) and with (as a consultant).

- "Engineering culture": people adapting to technology
- "Profit-driven culture": make money, often by creating technology, regardless of impact on people

With the rise of **Digital Transformation**, *technology* is playing a larger role as you "apply a structured approach to <u>transition an organization</u> from a current state to a future state to achieve expected benefits."

Current state + Technology + People = Future state





A framework for helping you understand "UX" (good luck!)

- Shared work products, like personas
- Organizational capabilities, like UX teams
- Cross-disciplinary opportunities

Quick intro for the two communities of practice here in Ohio

- Start the conversation
- Do we have more to share with each other?



Any questions before we get started?



How much have you been involved in Digital Transformation initiatives? (pick one)

- Never, no plans to
- Thinking about it
- Yes, because of the pandemic
- Some even before the pandemic
- Been doing them for a long time





Adoption of digital technology to transform services or businesses, through replacing non-digital or manual processes with digital processes or replacing older digital technology with newer digital technology (Wikipedia)

Radical rethinking of how an organization uses **technology**, **people and processes** to fundamentally change business performance (<u>Westerman, MIT</u>)

But it is not new! New business demands + Updated technology systems + Talent + Culture change = Business process transformation (Forbes)

An article we all probably agree with: <u>Digital Transformation Is Not About Technology</u> (HBR, 2019)

What do people mean when they say "User Experience"?

| 1. | Impression | 9. | Team |
|-----------|-------------------|------------|-----------|
| 2. | Mindset | 10. | Strategy |
| 3. | Process | 11. | Buzzword |
| 4. | Methodology | 12. | Skill Set |
| 5. | Field of Study | 13. | Change |
| 6. | Practice | 14. | Industry |
| 7. | Tools | 15. | Role |
| 8. | Profession | 16. | Interest |

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"I really liked the case studies at that UX conference."

User Experience is a community of practice, a group of people who share a passion for user-centered design and learn how to do it together in social settings

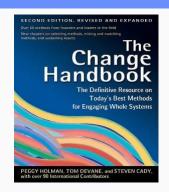
UX as Change Agent

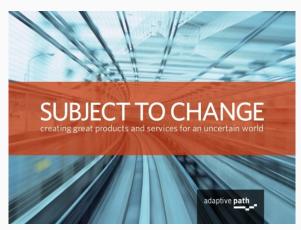
"Our UX work will not succeed if we don't change the culture around here."



My journey as an "agent of change"

- > **2000: Survival**. Ad hoc change or fail!
- 2007+: Informal learning. Nexus 4 Change conference by BGSU MOD's Steve Cady
- 2008+: Common realization. Theme at many UX conferences
- > **2012+ UX consulting advantage**. Without marketing it as such
- > **2019**: **Re-committed as "ally"**. Re-joined when ACMP Oho visited Toledo
- > 2021: Contribute to OCM practice?





Categories of what UX means



- 1. **Nothing**: Buzzword
- 2. **Phenomenon**: Impression
- 3. Activities
 - Process, Methodology, Role, Tool Set, Skill Set
- 4. Organizational capability
 - Team, Strategy, Change, Mindset
- 5. Disciplines at scale
 - Interest, Practice, Profession, Field of Study, Industry

UX as Buzzword

"Sprinkle some UX magic on our app before we launch."

- User interface: all components of an interactive system (software or hardware) that provide information and controls for the user to accomplish specific tasks with the interactive system [ISO 9241-210:2019]
- "UI/UX" as a job title: Confusing
 - "Training/Change Management"????

- UI = What people interact with
- UX = How people feel about it
- UX = How your organization defines, designs & delivers it









"I had a really bad experience trying to buy something from that web site."

A user experience is an <u>impression</u> <u>someone</u> gets when <u>interacting</u> with a <u>system</u>

- > **Impression**: perceptions, feelings, attitudes, preferences, expectations, responses, behaviors, accomplishments
- > **Someone**: customer, employee, citizen, patient, learner
- > Interacting: goals, tasks, input, output, feedback
- > **System**: products, services, spaces, brands, organizations

"THE UX" → "Our users' experiences" \(\frac{\chi \chi}{\chi}\)

Replace "users" with specific phrases for different situations

- <u>Customers</u>, Potential customers, Current customers
- Employees, New hires, Invoice approvers
- Patients, Family members, Doctors
- Residents, Citizens
- Faculty, Students (roles) → Teachers, Learners (goals)
- Non-humans? <u>Dogs</u>, <u>chickens</u>



What is your experience with "personas"? (pick one)

- Never heard of them
- Sound interesting, want to try them
- Tried them, ho-hum
- Fill a gap in our methodology
- Wow, best thing since sliced bread!

Types of Personas: "fake people"



Proto-Persona: based on assumptions, not data (bug or feature?)

| | Туре | Created from | Main goal |
|---|----------------------|--|--|
| Tactical Answers "What should we do" "Downstream" | Marketing / Buyer | Compilation of market data | Better marketing campaigns For marketing |
| | Design | Translation of (user, market, etc.) research | Better UI designs For designers |
| Strategic Asks "Why are we doing it" "Upstream" | User Research | Synthesis of "research" data (often qualitative) | Share insights with entire organization so <i>everyone</i> can make better decisions |
| | <u>Alignment</u> | Assumption-collection workshops | Exposure of assumptions at the executive level |

Personas and Journey Maps for Organizational Change Lanette Ferguson, Change Management Texas 2018



Persona IT Supervisor

What is Changing for Me

My team needs to change their processes while also learning a new | Level of Impact: Medium tool. They will likely need training and will need to participate in process reengineering meetings which impacts their productivity.

|| How this Impacts Me

|| Training requirement: Media || Engagement requirement: |



Age Range: 38-55 Length of Service: 5+ years

Roles within organization:

Supervises Network Engineering, IT Security, DevOps, Disaster Recovery and Cloud teams

| | Identifying | Planning | Implementing | | |
|-------------------------|---|---|---|--|--|
| Awareness Activities | Begin to hear about the new ITSM initiative from leadership Begin sharing what I know with my team | Receiving updates from management about the change Passing info along to my team Participating in requirements conversations Stakeholder analysis meetings | Keeping my team informed Modeling new behaviors Supporting my team by giving them time to attend training, participate in UAT, as Change Champions or Super Users | | |
| Thoughts | What does my team need to do to implement and maintain these new processes and tool? What about the other initiatives my team is working on? | What integration points do we need to take into consideration? My team is being asked to change everything they do which is concerning to me | Which members of my team are on board with the change and who are not? How do I get those that are resisting on board? | | |
| Emotional Experience | Overwhelm Concern Fear Happiness Denial Excitement | Ambivalence Resistance Skepticism Curiosity Anticipation | Cautious Optimism Frustration Relief Realization Acceptance | | |

Persona IT Supervisor

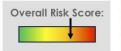
What is Changing for Me

My team needs to change their processes while also learning a new Level of Impact: Medium tool. They will likely need training and will need to participate in process reengineering meetings which impacts their productivity.

|| How this Impacts Me

|| Training requirement: Medium

|| Engagement requirement: High





Age Range: 38-55

Length of Service: 5+ years

Roles within organization: Supervises Network Engineering, IT Security,

DevOps, Disaster Recovery and Cloud teams

Primary responsibilities:

Employee management, works directly with team to drive tasks and deliverables

Personal/professional motivators: Career growth. team growth, align team to company vision/mission, project deadlines to meet expectations

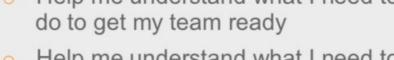
Level of tech savviness: High

Learning style: Low-touch, is interested in developing team's capabilities vs own

| 1 | | Identifying | Planning | Implementing | Sustaining | |
|--------------------------------------|---|---|---|---|---|--|
| | Begin to hear about the new ITSM initiative from leadership Awareness Activities Begin sharing what I know with my team | | Receiving updates from management about the change Passing info along to my team Participating in requirements conversations Stakeholder analysis meetings | Keeping my team informed Modeling new behaviors Supporting my team by giving them time to attend training, participate in UAT, as Change Champions or Super Users | Monitoring metrics to see how the new tool and processes are impacting my team Continuing to model new behaviors for my team Addressing concerns and issues | |
| | Thoughts | What does my team need to do to implement and maintain these new processes and tool? What about the other initiatives my team is working on? | What integration points do we need to take into consideration? My team is being asked to change everything they do which is concerning to me | Which members of my team are on board with the change and who are not? How do I get those that are resisting on board? | How do I know what success looks like for my team? What does management want me to track and how do I report my team's progress? | |
| | Emotional Experience | Overwhelm Fear Denial Concern Happiness Excitement | Ambivalence Resistance Skepticism | Cautious Frustration Realization Acceptance | Practice Motivation Utilization | |
| s (s | Needs | Help me understand what I need to do to get my team ready Help me understand what I need to know to fit this in with my other priorities | I need to be kept in informed of progress, how my team is impacted and what they need to do differently | I need to know how best to support my team I need to understand exactly how these changes impact my team's productivity | I need to know how to measure success and what success looks like I need my leadership team to continue rallying for the change | |
| Pain Points (Resistance/ Risk) | | I don't have the time to roll up my sleeves and get tactical My team is already short on resources so I can't afford to have them focused on a project | How do I trust the implementation team knows our business enough to configure this tool for us? | My team is being stretched thin due to project related activities Members of my team are complaining about the new processes and impacts to them | How do I sustain momentum in an unstable environment? | |
| igh s n's | Opportunities (WIFM) | Help me balance the workload for my team so that they can participate in project related activities | Capture thorough requirements so you understand our needs Keep me involved as appropriate so that I trust the process | Help me understand and convey the big picture vision and benefits of the change to my team | Help me hold my team accountable by implementing performance review metrics | |

Needs **Pain Points** (Resistance/ Risk) **Opportunities**

- Help me understand what I need to do to get my team ready
- Help me understand what I need to know to fit this in with my other priorities



I don't have the time to roll up my sleeves and get tactical

My team is already short on resources so I can't afford to have them focused on a project

Pain with current process?

Problems with current tool?

Help me balance the workload for my team so that they can participate in project related activities

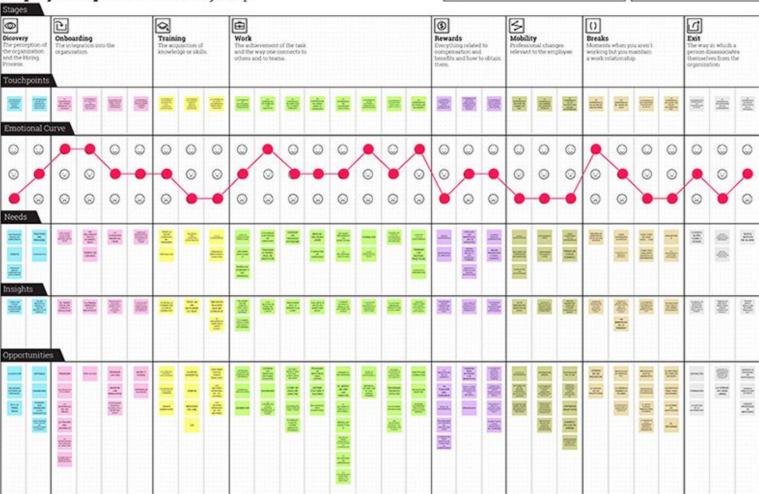
Personas and Journey Maps for Organizational Change Lanette Ferguson, Change Management Texas 2018



| Purpose: Personas are used to humanize stakeholders as well as bringing awareness to a particular stakeholder group's unique needs | Yes: "Empathy" (humanize & awareness) But also: Make decisions |
|--|--|
| Value: Creates deep awareness of how each stakeholder experiences the change journey | "Deep" depends on the "research" behind it |
| Value: Enables buy-in from project and leadership team in support of recommended change activities | "Alignment", not just buy-in |
| Inputs for building your personas: Stakeholder interviews | And other user research methods and stakeholder engagements (workshops) |
| How to do it: 1. Envision yourself in the role 2. Empathize with the persona 3. Get help from SMEs | Thinking about it is a start, often not enough Don't forget: experts are biased |

Employee Experience Journey Map

Name: Date:





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UXers have LOTS of methods for understanding human behavior, plus synthesizing, communicating & getting buy-in

- Personas & customer journeys are "popular" ones
 - Being taught & done poorly, outdated
- Qualitative & quantitative user research
- Attitudes vs. behaviors
- Design workshops & visualizations
- Invest in design → Less need for training

Which of these teams have you worked with? (pick several)

- User experience
- Design
- Employee experience
- Usability
- Service design
- Product
- Agile software development
- None

UX as Team



"Is UX done yet? We need to start coding!"

Common roles on a UX team

- Visual designer
- > User interface designer
- > Interaction designer
- Product designer
- Information architect
- Content strategist
- User researcher
- > Experience architect
- > Prototype developer
- Usability specialist
- Accessibility specialist
- (UX) Writer
- > Project manager
- Manager

Other team names

- Design
- > Product design
- Service design
- Digital design
- > Experience design
- Customer experience
- > Employee experience
- Experience strategy
- > <Business unit> design (if distributed)
- Usability
- DesignOps
- > ResearchOps

Common "owners of UX" & "homes for UX teams"

- > CEO, CTO, CIO, CMO, CDO, CXO
- Vice President, Director, Manager
- > Engineering
- > Product
- > IT
- Marketing
- > HR
- > Innovation
- Customer service
- Communications
- > <Business unit>

Digital Spaces

Visual designer: Appearance UI Designer: Functionality

UX Designer: Flow, touchpoints

User researcher: Observation in context

Information architect: Wayfinding

UX writer: Content on signage

Usability specialist: Test performance Accessibility specialist: (Dis)abilities

Experience architect, UX Strategist: Planning

Project manager: On time, budget Manager (People): Team happiness

Physical Spaces

Engineer: Plumbing

Industrial designer: Product manufacturing

Interior designer: Decorations

Architect: Building plans

Business: Cost, safety, maintenance

Change manager?





How to engage with a UX team? It depends on so many things, unfortunately

- Separate or together: Strategy, research, design, content, engineering
- User focus (customers, employees, both)
- Central service / agency vs. Distributed / embedded
- Projects (start & end) vs. Products (ongoing)
- UX maturity: Hostile, Skunkworks, Managed, Integrated

What qualities does someone need to be an *effective* organizational change manager? (pick several)

- A passion and the right frame of mind for it
- A 4-year degree in anything slightly related
- A certificate in it
- 5+ years of experience doing it full-time
- A Master's degree specifically in it

State of UX careers & education



NN/G Career Report

35% UX-related university degree

65% Other training (can choose >1)

- > 59% Online courses
- 42% Certificate
- > 16% Bootcamp
- > 21% None ("on the job")

UXPA Salary Survey

- 8% Doctorate
- 47% Master's
- 38% Bachelor's
- 5% Associate's or less

GROWTH

- Top 10 in-demand "hard skills" (<u>LinkedIn</u>)
- Design teams growing by 21% (InVision)
- #24 Best Job in America (<u>Glassdoor</u>)

UX Communities (centered on Ohio)



UX Professionals

Knowledge, Ethics, Academia



UX Practitioners

Jobs, Conferences, Mentoring



Awareness, Meetups, Related careers



























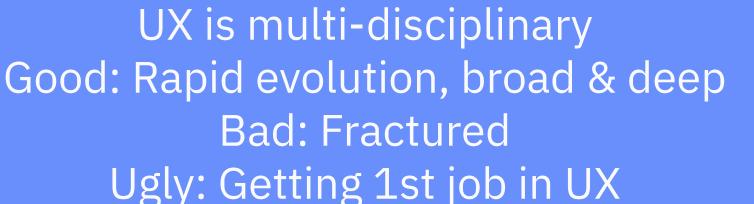




Comparing professional communities



| | ACMP | ISODC | SIGCHI | <u>UXPA</u> | IxDA | <u>lxDF</u> | CXPA |
|------------------|--------------------------|---------------------------|--------------------------------------|--------------------------|--------------------|---------------------------------|--------------|
| Target Member | Practitioner | Academic, Consultants? | Academic | Practitioner | Practitioner | Practitioner | Practitioner |
| Cost | \$90/180/330 | \$0/110/150 | \$100 + \$50 | \$35/70/140 | \$0 | \$200 | \$225 |
| Local groups | Yes | | Yes | Independent \$0-60 | Independent \$0 | Meetups | Yes |
| Conference focus | Professional development | Community | Research (many!) | Professional development | Community | | ? |
| Publications | | Journal | Magazine Journals Proceedings! | Magazine Journal | | | |
| ВоК | The Standard | | ACM Digital Library | 2005 - 2012 | | Encyclopedia | |
| Certifications | ССМР | | | | | Course completion "badge" | CCXP |





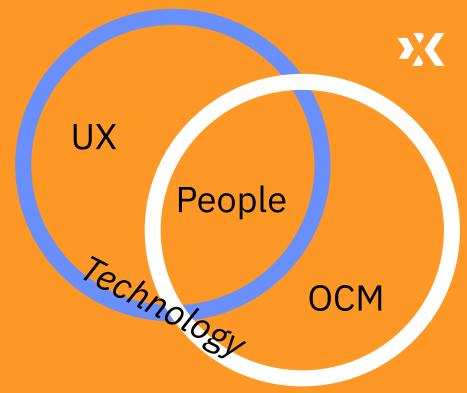
- Core (1980s) from CS + Psychology (Human-computer interaction)
 - o Information Science (1999), Graphic Design (2003)
 - o Humanities, Business, Industrial design, ...
- Growing pains
 - Qualifications vs. Inclusion
 - Art vs. Science
 - Business vs. Social



| Ţ | | |
|---|---|--|
| 2 | A | |

| | UX | Shared | ОСМ |
|-----------------------------|----|--------|-----|
| Phenomenon | | | |
| Activities | | | |
| Organizational capabilities | | | |
| Disciplines | | | |

Thanks!



Slides (with links) at <u>dexterityux.com</u>

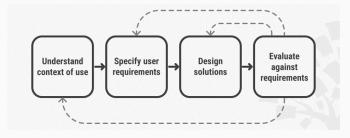
Keith Instone, instone@dexterityux.com



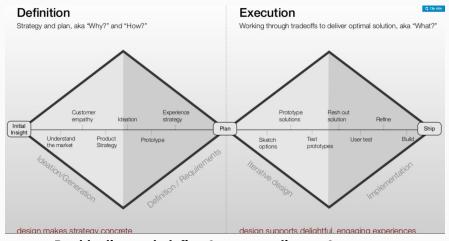
Appendix

UX as activities, "what we do": Process, Methodology, Role, Tool Set, Skill Set

- Human-centered **Process** (with steps like discovery, analysis, conceptual design, and evaluation) used for business and social impact
- > **Methodology**, a body of techniques and rules about how to use them that govern our specialty
- > **Role** on a team or project, responsible for doing a certain set of activities
- > **Set of tools**, ranging from sticky notes & sketchbooks, to spreadsheets & drawing applications, to remote testing & prototyping platforms
- > **Skill set**, a collection of abilities, such as empathy, divergent thinking, and sketching, which can be applied to any professional or creative endeavor (and question-asking)



UCD: iterative, understanding users at every step

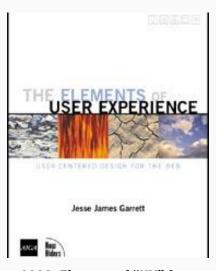


Double diamond: define & execute, diverge & converge



Goal-directed





2002: First use of "UX" for a process? (for websites)

A LANDSCAPE OF USER RESEARCH METHODS BEHAVIORAL Eyetracking Clickstream Analysis A/B Testing Usability Benchmarking (in lab) Moderated Remote Usability Studies Usability Lab Studies Unmoderated UX Studies Unmoderated Remote Panel Studies Ethnographic Field Studies True Intent Studies ← Concept Testing → → Diary/Camera Studies Participatory Design Customer Feedback ← Desirability Studies → A Focus Groups Intercept Surveys ATTITUDINAL — Card Sorting → → A Email Surveys Interviews QUALITATIVE (DIRECT) QUANTITATIVE (INDIRECT) KEY FOR CONTEXT OF PRODUCT USE DURING DATA COLLECTION

Natural use of product

Scripted (often lab-based) use of product

© 2014

Christian Rohrer



Requirements Methods

Current topics

- · Affinity Diagramming
- · Claims Analysis
- Competitor Analysis
- · Future Workshop
- Persona
- Quality Function Deployment (QFD)
- · Stakeholder Interview
- · Scenario of Use
- Use Case
- · Usability Benchmark

How does heuristic evaluation compare to usability testing?

Heuristic evaluation was codified around 1990, at a time when it was expensive to get access to users. It was common for people to have to be trained to use the technology being evaluated before they could sit down in a usability lab to perform some tasks. The whole concept of even having an interface for end-users was pretty new. Conventions were just settling into place.

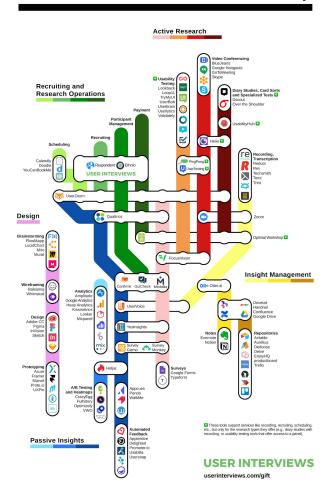
Usability testing has been around since at least the 1980s, but began to be widely practiced about the same time Nielsen and Molich published their heuristic evaluation method. While usability testing probably needs some updating as a method, the basic process still works well. It is pretty

Methodology: knowing when (& when not) to apply a specific technique for a specific project based on goals, budget, time, ...

De-contextualized / not using product

Combination / hybrid

The 2019 UX Research Tools Map



The 2020 UX Research Tools Map

USER INTERVIEWS



UseBerry *

Google Meet GoToMeeting

Methinks *

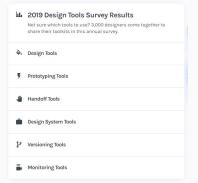
Skype

m



UserBob ★

UserBrain *



Delve

Sticktail



UX as Skill Set



"Everyone needs to get better at UX if we want to be agile and innovative."

A skill set, a collection of abilities, such as empathy, divergent thinking, and sketching, which can be applied to any professional or creative endeavor

Listed for UXers (and other roles)

- > Empathy, team player
- Solution driven, delivery focus
- People, relationships
- Passion, energy
- Communication, listening
- Creativity
- Technology understanding

Common for UXers

- Sketching
- Storytelling
- Critiquing
- > Presenting
- Facilitating

UX as "organizational capability": Team, Strategy, Change, Mindset



- > A **Team** (made up of various roles) that defines, designs, and delivers solutions for customers, employees, business partners, citizens, and other groups of people
- > A **Strategy**, a vision and plan, on par with organizational strategies for business, marketing, branding, technology, and products
- An element of digital transformation and Change, key for organizations to survive in the future
- A Mindset of caring about your users' needs and doing your best to serve them

UX as organizational Mindset



"UX is easy, just follow the Golden Rule."

A mindset of caring about your users' needs and doing your best to serve them

Organizations view the **amount of work, issues, and challenges** in defining, designing, and delivering good user experiences in many different ways.

- > **Easy**: Just don't treat them like "stupid users" (PICNIC, PEBKAC, ID10T, Layer 8)
- **Basic**: Some general purpose skills will do the trick
- > **Mechanical**: With the right tools, anything is possible
- > Repeatable: Follow a (any) process, it just requires practice to get it right
- > Manageable: Administer and direct your teams to success
- > Strategic: If the people at the top know what they are doing, we'll be fine
- > **Scientific**: We cannot just make it up, there is knowledge to acquire and proven approaches
- > **Professional**: Bring in the pros who have devoted their careers to it (like we do with HR, finance, ...)
- > **Cultural**: "Culture eats strategy for breakfast"
- > Industrial: Our company cannot solve the important challenges alone

UX beyond your organization: Topic, Practice, Field of Study, Profession, Industry

> <

- > A **Topic of Interest**, a reason for a community of enthusiasts to gather
- > A **Community of Practice**, a group of people who share a passion for user-centered design and learn how to do it together in social settings
- A Field of Study focused on how people behave in technology-enabled contexts and how to creatively address human needs
- > A **Profession**, with careers, occupations, and jobs such as user researcher, information architect, user interface designer, and usability engineer
- > An **Industry**, a collection of business establishments that act as a whole, are regulated, and get analyzed for economic activity

Change Management as a Profession



A profession arises when any trade or occupation transforms itself through the development of **formal qualifications based upon education and examinations**, enabling the emergence of a regulatory body with the authority to admit members and hold them accountable to a code of ethics and professional conduct.

ACMP has worked to advance change management as a profession through the publication of the Code of Ethics and Professional Conduct™, the Standard for Change Management©, and the Certified Change Management Professional™ (CCMP™) Program.

ACMP views Change Management Professionals as an inclusive community of any individuals who:

- Provide direct Change Management services to an organization as a primary focal point of their role or career; or
- Utilize Change Management tools and techniques to support the effectiveness of **other disciplines** (e.g., executive management, program management, HR management, process improvement, etc.); or
- Advance the discipline of Change Management through study, research and teaching within an educational organization.

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UX as Profession



"I am a good interaction designer, but I want user researcher to be my next UX job."

A profession, with careers, occupations, and jobs such as user researcher, information architect, user interface designer, and usability engineer

Profession "requirements"? How do we stack up?

- Full-time occupations
- Training and certificates
- University programs: degrees, labs, research
- Body (bodies) of knowledge
- International, national, local associations
- Standards and standards bodies
- Ethics
- Licensing
- Recognition by governments to self-manage or be regulated

National Society of Professional Engineers

- Graduate from an engineering program approved by state's licensure board
- Fundamentals of Engineering exam"engineer in training"
- Four years of qualifying engineering experience
- Qualify for state's licensure requirement: Prepare for, take, pass the Practice of Engineering exam
- Maintain and improve skills through continuing education

UX as Field of Study



"What do I need to learn in school in order to get a UX job?"

A field of study focused on how people behave in technology-enabled contexts and how to creatively address human needs

| Human-Computer Interaction | Carnegie Mellon > Computer Science > <u>HCI Institute</u> Humanities, Social Sciences, Business, Fine Arts, Technology, Software Engineering Akron > <u>Computer Science</u> > HCI class | |
|--|---|---|
| Library & Info Science | Kent State > Information (iSchool) > <u>User Experience Design</u> | |
| Graphic & Visual Communication Design | Tri-C > Visual Communication & Design > Concentration in Web and Interactive Media Ohio State > Design > (Industrial Design Visual Communication Design) Miami > Creative Arts > MFA in Experience Design | |
| Cognitive Psychology | Ohio U > Psychology > Specialization in Cognitive Psychology Ohio State > Center for Cognitive and Brain Sciences Psychology, Computer Engineering, Industrial Engineering, | |
| Business Management | Case Western > Weatherhead > PhD in Management (Design & Innovation) | |
| Rhetoric & Writing | Michigan State > Writing, Rhetoric, and American Cultures > <u>Experience Architecture</u> | |
| Other | Ohio State > New Media & Communication Technology > HCI track | 4 |